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Landed Gentry Consulting

Over the years Landed Gentry has developed a solid understanding of the housing industry developing product concepts, positioning, design, navigating the entitlement process, specialized construction and land development needs, as well as a comprehensive understanding of the new home sales process.

Landed Gentry has experience with many different market segments of the housing industry and has specialized knowledge related to the ever growing baby boomer and mature markets. Their involvement with active adult communities, assisted living facilities, specialized dementia and alzheimer care facilities, as well as adult day care programs gives Landed Gentry a wide range of industry familiarity.

We are making available these services to select clients to provide a total solution for property owners, lenders and investors as they evaluate their properties maximum potential.

Cabinet Cornucopia

As a professional builder, we keep our eyes on emerging trends in the housing industry, from new structural materials and energy-saving systems to interior finishes.

One of the big trends we're tracking -- and accommodating for an increasing number of our homebuyers -- is the use of cabinetry in a greater variety of rooms and areas in the house. No longer are cabinets just for the kitchen, bathrooms, and perhaps the laundry area. We've seen and installed them in outdoor and secondary kitchens, closets, wine rooms, dining areas, butler's pantries, home theaters, game rooms, and other spaces where storage is a practical necessity. Beyond their practical value, attractive cabinets are a worthy aesthetic addition, as well.

Cabinet suppliers, especially those of manufactured products (as opposed to site-built units), have responded to this broader demand with features and finishes that fulfill specific functional needs and stylistic tastes.

For example, cabinet catalogs display a wide variety of components, including wine bottle and glass racking systems, dedicated storage for CDs and DVDs, cabinets to display -- or hide -- audio and home theater components, and even electronic hardware to raise and lower flat-panel televisions from the surface of a cabinet. In the kitchen or master bath, "garages" with roll-up doors conceal unsightly countertop appliances, while other cabinets with glass fronts and built-in lighting highlight fine china, glassware, or even sculpture.

Suppliers have become hip to the outdoor kitchen trend by creating cabinet systems and finishes that better withstand the elements. No longer limited to stainless steel boxes and fronts (although that look has a certain appeal and durability), outdoor cabinets are either engineered with a polymer additive to look like natural wood or finished with coatings that adequately protect natural wood from weather and use.

In addition to improved function, cabinets now offer more variety in their style. Manufacturers offer a wide range of panel fronts, ranging from intricate and ornate designs to simple flat door and drawers that evoke a contemporary feel. They also offer more finish options, from dramatic paints and cozy glazes to stains that highlight natural wood grains.



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We have had the privilege of working with several local banks and investors on multiple projects. If you know of someone who could use our assistance or if you yourself have a property that you just have questions on understanding what its best possibilities may be, please call or [email Brian Gentry](mailto:brian@landedgentry.com) @ (360) 755-9021

Building Success 101

Q: What's a "stock" cabinet?

A: So-called stock cabinets are those that are manufactured at a large central location and distributed through a network of retail dealers. Until recently, the term evoked images of cheap, flimsy products, but "stock" cabinets today often outperform custom or on-site systems thanks to improvements in their durability, finishes, and function. Even better, they are available for delivery and installation in a fraction of the time it takes to measure for, build, and install on-site cabinets.

One recent design trend combines different materials in the same cabinet. For example, a center pane of glass in a cabinet front could be framed with natural maple trimmed around the outside with a brushed metal rim. Another design approach uses one color for the perimeter cabinets of a kitchen and a complementary color for the center island.

These and other treatments allow us to offer unique cabinets to our homeowners, cabinets that are customized in both appearance and function. The cabinets that used to be mere "storage" have been transformed into furniture-quality fixtures throughout the home.

Warm regards,

Brian

Brian Gentry
& the Gentry Family



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Our Communities:

